

Conference and Brokerage Event

Sustainable Energy: Challenges and Opportunities for the Supply Chain

March 20th and 21st, 2012
Edinburgh, Scotland

Hosted by Edinburgh Napier University, Edinburgh Chamber of Commerce and Scottish Enterprise

- Find out what large companies in the Energy sector are looking for from their suppliers
- Access companies from across the EU and new trading opportunities
- Find out what your company can do to get on the suppliers list of the largest European energy companies

Keynote speakers:

- **Catrinus Jepma**, Professor of Energy and Sustainability at the University of Groningen and Scientific Director of the national research program Energy Delta Gas Research (EDGaR).
- **Kate Dean**, Councilor for Aberdeen City of Enterprise, Planning and Infrastructure and Vice-chair of the EU North Sea Commission.

Case study speakers:

- **Björn Przygodda**, Head of Procurement Strategy & Standards at RWE Innogy.
- **Ron Quinn**, Senior Development Manager for Offshore wind at The Crown Estate.
- **John Best**, CEO East of England Energy Group.
- **Paul Edmunds**, Director of Island GIS.
- **Fiona Chan**, Operations Manager for Emotion Energy.

Highlights:

Workshops on Procurement, Self Assessment and Tendering!

Meet prospective business partners at the Matchmaking and Brokerage event!

Visit the International B2B EXHIBITION!

LAUNCH OF THE EUROPEAN BUSINESS SUPPORT NETWORK



& Reception in Edinburgh City Chambers

CONFERENCE PROGRAMME

Tuesday 20th March

TIME	WHAT	WHERE
9:00	Arrival and Registration	Turmeau Hall, New Craig, Craighouse Campus
9:30	Introduction to the conference	Castle Room
9:40	Professor Catrinus Jepma <i>Innovation in sustainable energy: incentives for cooperation</i>	
10:10	Kate Dean <i>EU North Sea Strategy and the key role for energy</i>	
10:45	Coffee Break	Turmeau Hall
11:05	Case Studies: <ul style="list-style-type: none">• Ron Quinn, <i>Senior Development Manager for Offshore wind at The Crown Estate</i>• John Best, <i>CEO of East of England Energy Group</i>• Björn Przygodda, <i>Head of Procurement Strategy & Standards at RWE Innogy</i>	Castle Room
12:20	Lunch Buffet	Turmeau Hall
13:20	The European Business Support Network Plenary introduction by <i>Dr. M. Hogeforster</i> WORKSHOPS: <i>PARALLEL SESSION I:</i> <i>Presentations:</i> <ul style="list-style-type: none">• Tendering Support: Benefits for buyer companies from the energy sector <i>Dr. N. Lutzky</i>• Assisting companies to procure: A workshop for Business Support Practitioners <i>Gunilla Edwards MSc</i>• Off Shore Wind: Regional Development within the economic area of the Ems-Achse <i>Prof. Dr. J. Göken & Ms. W. Bischoff</i>	Castle Room

TIME	WHAT	WHERE
	<p><i>PARALLEL SESSION II:</i></p> <p><i>Workshop Self Assessment for the Energy and Maritime Industries</i> <i>Dr. M. Pearson</i></p> <p>Workshop to assist supplier companies identify strengths and weaknesses for entering the Supply Chain</p>	Blackford Room
	<p><i>PARALLEL SESSION III:</i></p> <p><i>Workshop Self Assessment for the Food and Health Industries</i> <i>Mr. M. Demets</i></p> <p>Interactive workshop on the needs of Small and Medium sized Enterprises</p>	Forth Suite
15:00	Coffee break	Turmeau Hall
15:20	<p>Forming alliances with Enterprise Europe Network and European Business Support Network Chair: <i>Caroline Couperus, Lead Partner North Sea Supply Connect</i></p> <p>Session and Panel discussion with:</p> <ul style="list-style-type: none"> • Paul Edmunds, <i>Director of Island GIS</i> • Fiona Chan, <i>Emotion Energy Ltd</i> • David Hughes, <i>Intellectual Assets Centre</i> • Jane Watters, <i>Enterprise Europe Network Scotland</i> 	Castle Room
17:00	End of conference, Transport to Edinburgh City Chambers	
18:00	<p>Reception and Launch of European Business Support Network <i>by Councilor Tom Buchanan</i></p>	Edinburgh Council Chambers, European Room

For those with pre-arranged meetings at the sustainable energy partner brokerage event, this will take place on:

21st March

9.30 am-1pm

Castle Suite

Edinburgh Napier University, Craighouse Campus

Those taking part will receive their own meeting schedules in advance, detailing their meeting times (this is not an open networking event).

ABOUT THE SPEAKERS

Catrinus Jepma



Catrinus Jepma is professor of energy and sustainability at the University of Groningen and professor of economics at the Open University, Heerlen. Since January 2010 he is scientific director of the national research program Energy Delta Gas Research (EDGaR), Europe's largest research program on the role of gas in the energy transition process. Jepma also is scientific director of the EDIaal programme of the Energy Delta Institute.

John Best



John Best has led the development of East of England Energy Group as its Chief Executive since 2001. In that time it has grown to over 340 members collectively taking the industry forward through East of England: World Leading Energy Hub. In 2008 John was ranked 13th most influential business person in the region in the annual EDP business poll. John is renowned for his stamina, knowledge and enthusiasm and he continues to work tirelessly as an ambassador for the energy industry and the East of England.

Kate Dean



Kate Dean was elected to Aberdeen District Council in 1993 and Aberdeen City Council in 1995. Elected as Leader of the Council from 2003-2009, she is presently serving as Convenor of Enterprise, Planning and Infrastructure. Kate Dean is Chair of the East of Scotland European Consortium, and represents the Council on the North Sea Commission and the Conference of Peripheral Maritime Regions.

Paul Edmunds



For the past 10+ years Paul has managed geospatial data projects across the Energy and Environmental sectors; developing a comprehensive understanding of the analytical and technical application of this fast changing industry. Paul has a BSc in Geography and an MSc in Geographical Information Systems from the University of Edinburgh. Paul has gained core experience in project management and GIS product development whilst working for Wood Mackenzie and for ERM as a GIS Consultant.

Björn Przygodda



A Master of Science in Civil and Structural Engineering, Mr. Przygodda is now the Head of Procurement Strategy & Standards at RWE Innogy. Before that, he was Head of Procurement for Siemens for many years.

Fiona Chan



Fiona Chan is the Operations Manager for Emotion Energy who are MCS accredited installers of solar photovoltaic, solar thermal and heat pump technologies. Prior to joining Emotion Energy, Fiona worked as a Micro-generation Specialist for Energy Saving Scotland advice centre. She has experience on delivering the Home Renewables Advice services. Her studies in Accounting and Environmental Technology at the University of Strathclyde was the catalyst to her passion and commitment to renewable energy.

Ron Quinn



Ronnie Quinn is Senior Development Manager for Offshore wind at The Crown Estate. He has been appointed to lead on all Crown Estate's energy interests in Scotland. He has extensive experience in the electricity industry in both senior management and consultancy roles and has been working with The Crown Estate for 3 years.



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Business Support on Your Doorstep

