

innovative foresight planning for business development

Innovative Foresight Planning

ENERGY CLUSTER

Jim Davis







Objective

'To accelerate the transfer of knowledge and technology from the world-class oil and gas sector into offshore wind'

agreed a transnational approach







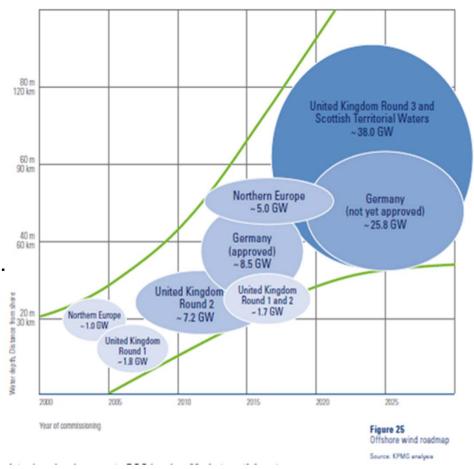




Why Offshore Wind?



- Consensus to focus on offshore wind.
- Builds on related activities in each region.
- Growing global industry \$260-\$400 billion by 2035.
- Clear opportunity to transfer existing, proven offshore expertise.







Striking a Balance

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- Balance needed between region specific activities and transnational collaboration.
- Competition or co-operation.

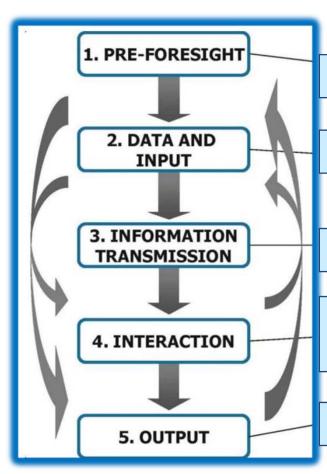






Collective Approach





Collective planning, consensus on approach

SWOT analyses by region, industry analysis

Consolidation/sharing of information

B2B events, workshops- An arena for networking

Shared activities-future collaboration





All Energy Workshop May '10



- Attended by 100 + key industry players from all regions.
- Looked at offshore wind supply chain from perspectives of; People, Process, Technology.
- Agreed priorities & actions.
- Building transnational contacts.







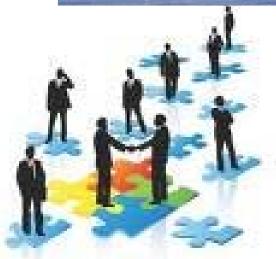


Denmark May '11

- Over 70 attendees from across the North Sea region attended the 2 day event.
- direct experience of turbine manufacturer and a major offshore wind park.
- Major manaufacturers and suppliers.
- Future collaboration.











Conclusions - Foresight Planning



- Transnational approachdifficult.
- Know when to collaborate and when to go it alone.
- Strong leadership or faciltation essential.
- Need to plan and collaborate on an international basis if we are to compete.







The Future

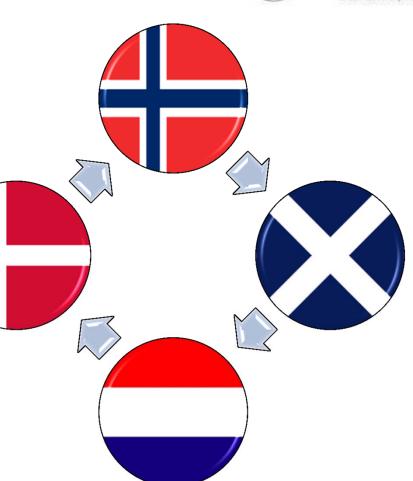
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 Offshore wind cluster will continue to develop based on work in IFP.

 Further collaboration opportunities in areas like energy storage.

Scope for future transnational projects.

More transnational B2B events.











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